

Cox AUTOMOTIVE

2021 FORECASTS

Updated June 28, 2021

16.5M
NEW SALES

13.6M
NEW RETAIL SALES

2.5M
FLEET SALES

3.8M
NEW LEASE
VOLUME

29%
LEASE
PENETRATION

2.8M
CPO SALES

39.3M
USED SALES

23.9M
USED RETAIL SALES

+9.8%
MANHEIM USED
VEHICLE VALUE
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