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QUARTERLY ELECTRIFIED-VEHICLE SALES REPORT — Q2 2021 —

Electrified Vehicles Sales

- Quarterly sales of Hybrids, Plug-in Hybrids & Electric Vehicles
- Summary by Brand and Model
- Cox Automotive Estimates (revised 4/29/2021)

ELECTRIC VEHICLES

	Q2 Sales			YTD Sales			Segment Share	
	2021	2020	YOY	2,021	2,020	YOY	Q2 2021	YTD
Tesla Model Y	38,877	1,000	3788%	76,577	1,000	7558%	32.9%	35.3%
Tesla Model 3	26,680	20,300	31%	47,380	68,300	-57%	22.6%	21.8%
Chevy Bolt EV/EUV	11,263	2,498	351%	20,288	8,371	54%	9.5%	9.4%
Mustang Mach-E	6,361	-	-	12,975	-	-	5.4%	6.0%
Tesla Model X	6,098	1,850	230%	12,198	5,450	69%	5.2%	5.6%
VW ID.4	5,756	-	-	6,230	-	-	4.9%	2.9%
Nissan Leaf	4,804	1,049	358%	7,729	3,007	49%	4.1%	3.6%
Tesla Model S	4,575	2,350	95%	9,375	6,950	4%	3.9%	4.3%
Porsche Taycan	3,359	818	311%	5,367	1,039	809%	2.8%	2.5%
Audi e-tron	2,560	1,161	120%	6,884	2,872	153%	2.2%	3.2%
Volvo XC40	2,009	-	-	2,329	-	-	1.7%	1.1%
Hyundai Kona	1,845	623	196%	3,401	1,387	145%	1.6%	1.6%
Kia Niro	1,726	492	251%	2,406	1,089	121%	1.5%	1.1%
Hyundai Ioniq	830	134	519%	1,275	287	344%	0.7%	0.6%
BMW i3	511	188	172%	851	447	90%	0.4%	0.4%
Mini Cooper	431	73	490%	738	99	645%	0.4%	0.3%
Jaguar I-Pace	404	776	-48%	655	1,154	-34%	0.3%	0.3%
Polestar2	144	-	-	259	-	-	0.1%	0.1%
Total EV (Estimates)	118,233	33,312	255%	216,917	101,452	114%	100.0%	100.0%

Mirai	728	62	1074%	1,597	209	664%		
NEXO	56	25	124%	134	25	436%		
Total EV & FCEV	119,017	33,399	256%	218,648	101,686	115%		

HYBRIDS / PLUG-IN HYBRIDS

	Q2 Sales			YTD Sales			Market Share	
	2021	2020	YOY	2021	2020	YOY	Q2 2021	YTD
Acura MDX	4	280	-99%	2,491	1,027	143%	0.54%	0.54%
Acura NS-X	43	17	153%	50	33	52%	0.01%	0.01%
Acura RLX	22	72	-69%	34	86	-60%	0.01%	0.01%
Audi A7	169	-	-	178	-	-	0.04%	0.04%
Audi A8	12	11	9%	36	41	-12%	0.01%	0.01%
Audi Q5	3,137	654	380%	5,070	1,219	316%	1.09%	1.09%
BMW 3-Series	1,435	-	-	2,095	-	-	0.45%	0.45%
BMW 5-Series	606	421	44%	991	744	33%	0.21%	0.21%
BMW 7-Series	41	42	-2%	60	58	3%	0.01%	0.01%
BMW X3	1,338	299	347%	2,036	793	157%	0.44%	0.44%
BMW X5	1,688	16	10450%	2,366	584	305%	0.51%	0.51%
Chevy Bolt	-	-	-	5	23	-78%	0.00%	0.00%
Chrysler Pacifica	4,260	639	567%	8,902	3,726	139%	1.92%	1.92%
Ford Escape	8,687	4,492	93%	15,642	10,723	46%	3.37%	3.37%
Ford Explorer	3,479	1,291	169%	5,744	3,390	69%	1.24%	1.24%
Ford F Series	7,279	-	0%	14,455	-	-	3.11%	3.11%
Ford Fusion	1,188	4,206	-72%	3,193	9,830	-68%	0.69%	0.69%
Honda Accord	8,321	3,313	151%	15,777	6,025	162%	3.40%	3.40%
Honda Clarity	907	-	0%	2,054	1,255	64%	0.44%	0.44%
Honda CR-V	18,075	3,634	397%	27,716	5,565	398%	5.97%	5.97%
Honda Insight	6,008	3,061	96%	9,867	6,964	42%	2.12%	2.12%
Hyundai Elantra	1,385	-	-	1,769	-	-	0.38%	0.38%
Hyundai Ioniq	6,717	1,781	277%	10,397	5,180	101%	2.24%	2.24%
Hyundai Sonata	3,513	362	870%	5,987	634	844%	1.29%	1.29%
Jeep Wrangler	5,424	-	-	5,424	-	-	1.17%	1.17%
Kia Niro	5,610	2,820	99%	8,946	6,861	30%	1.93%	1.93%
Kia Optima/K5	3	145	-98%	206	323	-36%	0.04%	0.04%
Kia Sorento	-	-	-	33	30	10%	0.01%	0.01%
Land Rover Range Rove	154	224	-31%	579	566	2%	0.12%	0.12%
Lexus ES	3,179	1,182	169%	5,679	3,005	89%	1.22%	1.22%
Lexus LC	4	2	100%	7	6	17%	0.00%	0.00%
Lexus LS	25	18	39%	29	54	-46%	0.01%	0.01%
Lexus NX	3,231	2,803	15%	6,103	4,549	34%	1.31%	1.31%
Lexus RX	3,638	2,250	62%	8,368	5,631	49%	1.80%	1.80%
Lexus UX	3,603	1,488	142%	6,501	3,589	81%	1.40%	1.40%
Lincoln Aviator	921	277	232%	1,738	531	227%	0.37%	0.37%
Lincoln Corsair	7	-	-	72	-	-	0.02%	0.02%
Lincoln MKZ	26	530	-95%	174	1,247	-86%	0.04%	0.04%
Mercedes GLC	7	84	-92%	1,068	84	1171%	0.23%	0.23%
Mini Cooper SE	-	36	-100%	71	36	97%	0.02%	0.02%
Mitsubishi Outlander	480	185	159%	734	532	38%	0.16%	0.16%
Polestar 1	4	-	-	7	-	-	0.00%	0.00%
Porsche Cayenne	651	250	160%	1,069	628	70%	0.23%	0.23%
Porsche Panamera	103	119	-13%	159	265	-40%	0.03%	0.03%
Subaru Crosstrek	620	475	31%	1,336	1,134	18%	0.29%	0.29%
Toyota Avalon	2,614	1,310	100%	4,702	2,566	83%	1.01%	1.01%
Toyota Camry	11,843	5,303	123%	22,107	11,177	98%	4.76%	4.76%
Toyota Corolla	9,374	3,031	209%	16,675	6,560	154%	3.59%	3.59%
Toyota Highlander	15,712	6,293	150%	34,528	9,991	246%	7.43%	7.43%
Toyota Prius / Prius Prii	24,713	9,000	175%	38,763	20,483	89%	8.35%	8.35%
Toyota RAV4	29,850	28,394	5%	62,113	52,130	19%	13.37%	13.37%
Toyota Sienna	30,760	-	-	56,804	-	-	12.23%	12.23%
Toyota Venza HEV	22,211	-	-	35,834	-	-	7.71%	7.71%
Volvo 60 Series	1,961	425	361%	3,129	791	296%	0.67%	0.67%
Volvo 90 Series	2,986	442	576%	4,619	954	384%	0.99%	0.99%
Total (Estimates)	258,028	91,677	181.5%	464,492	191,623	142%	100.00%	100.00%

HYBRIDS / PLUG-IN HYBRIDS

	Q2 Sales			YTD Sales			Market Share	
	2021	2020	YOY	2021	2020	YOY	Q2 2020	YTD
Acura	69	369	-81%	2,575	1,146	125%	0.55%	0.55%
Audi	3,318	665	399%	5,284	1,260	319%	1.14%	1.14%
BMW	5,108	778	557%	7,548	2,179	246%	1.63%	1.63%
Chevrolet	-	-	-	5	23	-78%	0.00%	0.00%
Chrysler	4,260	639	567%	8,902	3,726	139%	1.92%	1.92%
Ford	20,633	9,989	107%	39,034	23,943	63%	8.40%	8.40%
Honda	33,311	10,008	233%	51,555	19,809	160%	11.10%	11.10%
Hyundai	11,615	2,143	442%	22,012	5,800	280%	4.74%	4.74%
Jeep	5,424	-	-	5,424	-	-	1.17%	1.17%
Kia	5,613	2,965	89%	9,185	8,148	13%	1.98%	1.98%
Land Rover	154	224	-31%	579	566	2%	0.12%	0.12%
Lexus	13,680	7,743	77%	26,687	16,834	59%	5.75%	5.75%
Lincoln	954	897	6%	1,984	1,868	6%	0.43%	0.43%
Mercedes	7	84	-92%	1,068	108	889%	0.23%	0.23%
Mini	-	36	-100%	71	36	97%	0.02%	0.02%
Mitsubishi	480	185	159%	734	532	38%	0.16%	0.16%
Porsche	754	369	104%	1,228	893	38%	0.26%	0.26%
Polestar	4	-	-	7	-	-	0.00%	0.00%
Subaru	620	475	31%	1,336	1,134	18%	0.29%	0.29%
Toyota	147,077	53,331	176%	271,526	102,907	164%	58.46%	58.46%
Volvo	4,947	933	430%	7,748	1,812	328%	1.67%	1.67%
Total (Estimates)	258,028	91,667	181%	464,492	192,558	141%	100.00%	100.00%