



14.4M L NEW SALES



12.6M | NEW RETAIL SALES



1.8M | FLEET SALES

2022 FORECASTS

**Q2 UPDATE** 



2.7M↓

NEW LEASE VOLUME



21%

LEASE PENETRATION



2.3M L

New

37.1MJ

Indicates decrease from Q1 forecast



19.6M

**USED RETAIL SALES** 

-3%

DEC 2022 Y/Y MANHEIM USED VEHICLE VALUE INDEX