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ELECTRIFIED LIGHT-VEHICLE SALES REPORT

— Q2 2022 —



ELECTRIC VEHICLES

	Q2 Sales			YTD Sales			Segment Share	
	2022	2021	YOY	2022	2021	YOY	Q2	YTD
Audi e-tron	4,777	2,560	86.6%	8,029	6,884	16.6%	2.4%	2.2%
BMW i3	-	511	-	9	851	-98.9%	0.0%	0.0%
BMW i8	1	2	-50.0%	5	10	-50.0%	0.0%	0.0%
BMW iX	1,081	-	-	1,428	-	-	0.5%	0.4%
Brightdrop Zevo 600 / 400	136	-	-	155	-	-	0.1%	0.0%
Chevy Bolt EV/EUV	6,945	11,263	-38.3%	7,303	20,288	-64.0%	3.5%	2.0%
Ford Mustang Mach-E	10,941	6,361	72.0%	17,675	12,975	36.2%	5.6%	4.8%
Ford E-Transit	2,290	-	-	3,008	-	-	1.2%	0.8%
Ford F-150 Lightning	2,042	-	-	2,296	-	-	1.0%	0.6%
Genesis GV60	233	-	-	233	-	-	0.1%	0.1%
GMC Hummer	272	-	-	371	-	-	0.1%	0.1%
Hyundai IONIC	7	830	-99.2%	11	1,275	-99.1%	0.0%	0.0%
Hyundai IONIC 5	7,448	-	-	13,692	-	-	3.8%	3.7%
Hyundai Kona	1,381	1,845	-25.1%	1,897	3,401	-44.2%	0.7%	0.5%
Jaguar I-Pace	114	404	-71.8%	268	655	-59.1%	0.1%	0.1%
Kia Niro	1,856	1,726	7.5%	5,155	2,406	114.3%	0.9%	1.4%
Kia EV6	7,287	-	-	12,568	-	-	3.7%	3.4%
Lucid Air	482	-	-	942	-	-	0.2%	0.3%
Mazda MX-30	136	-	-	316	-	-	0.1%	0.1%
Mercedes EQS	1,959	-	-	4,050	-	-	1.0%	1.1%
Mini Cooper	701	431	62.6%	1,516	738	105.4%	0.4%	0.4%
Nissan Leaf	3,251	4,804	-32.3%	7,622	7,729	-1.4%	1.7%	2.1%
Polestar 2	2,206	144	-	3,696	259	13	1.1%	1.0%
Porsche Taycan	2,524	3,359	-24.9%	4,449	5,367	-17.1%	1.3%	1.2%
Rivian R1S	41	-	-	91	-	-	2.2%	1.5%
Rivian R1T	4,426	-	-	5,590	-	-	0.0%	0.0%
Tesla Model 3	54,620	26,680	104.7%	101,327	47,380	113.9%	27.8%	27.3%
Tesla Model S	9,103	4,575	99.0%	14,293	9,375	52.5%	4.6%	3.9%
Tesla Model X	6,502	6,098	6.6%	12,990	12,198	6.5%	3.3%	3.5%
Tesla Model Y	59,822	38,877	53.9%	131,180	76,577	71.3%	30.4%	35.4%
Toyota BZ4X	232	-	-	232	-	-	0.1%	0.1%
Volvo XC40	775	2,009	-61.4%	2,115	2,329	-9.2%	0.4%	0.6%
Volvo C40	1,537	-	-	1,799	-	-	0.8%	0.5%
VW ID.4	1,660	5,756	-71.2%	4,415	6,230	-29.1%	0.8%	1.2%
Total (Estimates)	196,788	118,235	66.4%	370,726	216,927	75.7%	100%	100%
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Toyota Mirai	643	62	937.1%	1,358	931	45.9%		
Hyundia Nexo	105	56	87.5%	271	134	102.2%		
Honda Clarity	48	956	-95.0%	189	2,103	-91.0%		
Total EV & FCEV (Estimates)	197,584	119,309	65.6%	372,544	220,095	69.3%		

HYBRIDS / PLUG-IN HYBRIDS

	Q2 Sales			YTD Sales			Market Share	
	2022	2021	YOY	2022	2021	YOY	Q4 2021	YTD
Acura MDX	-	4	-	-	2,491	-	0.00%	0.00%
Acura NS-X	77	43	79.1%	123	50	146.0%	0.03%	0.03%
Acura RLX	-	22	-	144	34	323.5%	0.00%	0.03%
Audi A7	10	169	-94.1%	10	178	-94.4%	0.00%	0.00%
Audi A8	5	12	-58.3%	5	36	-86.1%	0.00%	0.00%
Audi Q5	1,406	2,206	-36.3%	1,665	4,120	-59.6%	0.57%	0.35%
BMW 3-Series	679	1,581	-57.1%	1,086	2,269	-52.1%	0.28%	0.23%
BMW 5-Series	541	842	-35.7%	1,105	1,316	-16.0%	0.22%	0.23%
BMW 7-Series	42	24	75.0%	79	74	6.8%	0.02%	0.02%
BMW X3	37	2,536	-98.5%	64	3,746	-98.3%	0.02%	0.01%
BMW X5	3,810	1,929	97.5%	5,787	3,227	79.3%	1.55%	1.20%
Chevy Volt	-	11	-	-	16	-	0.00%	0.00%
Chrysler Pacifica	4,093	4,804	-14.8%	8,257	11,689	-29.4%	1.67%	1.71%
Ford Escape	7,632	8,687	-12.1%	16,278	15,642	4.1%	3.11%	3.38%
Ford Explorer	1,832	3,479	-47.3%	3,112	5,744	-45.8%	0.75%	0.65%
Ford F Series	9,993	7,279	37.3%	17,780	14,455	23.0%	4.08%	3.69%
Ford Maverick	9,575	-	-	19,144	-	-	3.90%	3.98%
Ford Fusion	-	1,188	-	-	3,193	-100.0%	0.00%	0.00%
Honda Accord	9,211	10,011	-8.0%	21,822	14,813	47.3%	3.76%	4.53%
Honda Clarity	53	904	-94.1%	207	1,957	-99.0%	0.02%	0.01%
Honda CR-V	13,925	16,246	-14.3%	28,569	29,645	-3.6%	5.68%	5.93%
Honda Insight	3,857	6,008	-35.8%	5,722	9,867	-42.0%	1.57%	1.19%
Hyundai Elantra	1,138	2,069	-45.0%	3,422	2,256	51.7%	0.46%	0.71%
Hyundai Ioniq	111	6,192	-98.2%	3,651	9,812	-62.8%	0.05%	0.76%
Hyundai Santa Fe	1,615	1,905	-15.2%	4,438	1,927	130.3%	0.66%	0.92%
Hyundai Sonata	2,725	4,099	-33.5%	3,813	6,415	-40.6%	1.11%	0.79%
Hyundai Tucson	6,662	3,386	96.8%	14,852	3,421	334.1%	2.72%	3.08%
Jeep Wrangler	10,861	9,730	11.6%	19,207	9,803	95.9%	4.43%	3.99%
Kia Niro	6,584	5,622	17.1%	11,935	8,959	33.2%	2.69%	2.48%
Kia Optima/K5	-	1	-	-	4	-	0.00%	0.00%
Kia Sorento	5,069	2,802	80.9%	6,861	3,655	87.7%	2.07%	1.42%
Land Rover Range Rover / Sport	-	203	-	-	466	-	0.00%	0.00%
Lexus ES	3,728	3,179	17.3%	6,802	5,679	19.8%	1.52%	1.41%
Lexus LC	8	4	100.0%	11	7	57.1%	0.00%	0.00%
Lexus LS	9	25	-64.0%	17	29	-41.4%	0.00%	0.00%
Lexus NX	3,457	3,231	7.0%	6,621	6,103	8.5%	1.41%	1.38%
Lexus RX	3,724	3,638	2.4%	8,094	8,395	-3.6%	1.52%	1.68%
Lexus UX	800	3,603	-77.8%	3,297	6,501	-49.3%	0.33%	0.68%
Lincoln Aviator	642	921	-30.3%	830	1,738	-52.2%	0.26%	0.17%
Lincoln Corsair	511	7	-	960	72	-	0.21%	0.20%
Lincoln MKZ	-	26	-	-	174	-	0.00%	0.00%
Mercedes GLC	-	8	-	-	110	-	0.00%	0.00%
Mini Cooper Countryman	30	130	-76.9%	179	201	-10.9%	0.01%	0.04%
Mitsubishi Outlander	425	394	7.9%	1,144	785	45.7%	0.17%	0.24%
Polestar 1	21	4	425.0%	41	7	485.7%	0.01%	0.01%
Porsche Cayenne	591	924	-36.0%	909	1,072	-15.2%	0.24%	0.19%
Porsche Panamera	213	146	45.9%	354	184	92.4%	0.09%	0.07%
Subaru Crosstrek	423	782	-45.9%	1,097	1,495	-26.6%	0.17%	0.23%
Toyota Avalon	1,165	2,614	-55.4%	2,460	4,702	-47.7%	0.48%	0.51%
Toyota Camry	12,458	11,843	5.2%	20,468	22,107	-7.4%	5.08%	4.25%
Toyota Corolla	10,156	9,374	8.3%	18,065	16,720	8.0%	4.14%	3.75%
Toyota Highlander	11,266	15,712	-28.3%	27,809	34,528	-19.5%	4.59%	5.78%
Toyota Prius / Prius Prime	9,936	24,713	-59.8%	20,214	38,763	-47.9%	4.05%	4.20%
Toyota RAV4 / RAV4 Prime	52,771	29,850	76.8%	96,956	62,113	56.1%	21.52%	20.14%
Toyota Sienna	14,340	30,760	-53.4%	34,391	56,804	-39.5%	5.85%	7.14%
Toyota Tundra	1,183	-	-	1,183	-	-	0.48%	0.25%
Toyota Venza	7,830	22,211	-64.7%	18,666	35,834	-47.9%	3.19%	3.88%
Volvo 60 Series	3,511	1,760	99.5%	5,187	2,770	87.3%	1.43%	1.08%
Volvo 90 Series	4,463	3,082	44.8%	6,766	4,884	38.5%	1.82%	1.41%
Total (Estimates)	245,204	272,935	-10.2%	481,659	483,057	-0.3%	100%	100%

HYBRIDS / PLUG-IN HYBRIDS

	Q2 Sales			YTD Sales			Market Share	
	2022	2021	YOY	2022	2021	YOY	Q2	YTD
Acura	77	69	11.6%	267	2,575	-89.6%	0.03%	0.06%
Audi	1,421	2,387	-40.5%	1,680	4,334	-61.2%	0.58%	0.35%
BMW	5,109	6,912	-26.1%	8,121	10,632	-23.6%	2.08%	1.69%
Chevrolet	-	11	-	-	16	-100.0%	0.00%	0.00%
Chrysler	4,093	4,804	-14.8%	8,257	11,689	-29.4%	1.67%	1.71%
Ford	29,032	20,633	40.7%	56,314	39,034	44.3%	11.84%	11.70%
Honda	27,046	33,169	-18.5%	56,320	56,282	-0.3%	11.03%	11.67%
Hyundai	12,251	17,651	-30.6%	30,176	23,831	26.6%	5.00%	6.27%
Jeep	10,861	9,730	11.6%	19,207	9,803	-	4.43%	3.99%
Kia	11,653	8,425	38.3%	18,796	12,618	49.0%	4.75%	3.90%
Land Rover	-	203	-	-	466	-100.0%	0.00%	0.00%
Lexus	11,726	13,680	-14.3%	24,842	26,714	-7.0%	4.78%	5.16%
Lincoln	1,153	954	20.9%	1,790	1,984	-9.8%	0.47%	0.37%
Mercedes	-	8	-	-	110	-100.0%	0.00%	0.00%
Mini	30	130	-76.9%	179	201	-10.9%	0.01%	0.04%
Mitsubishi	425	394	7.9%	1,144	785	45.7%	0.17%	0.24%
Polestar	21	4	425.0%	41	7	-	0.01%	0.01%
Porsche	804	1,070	-24.9%	1,263	1,256	0.6%	0.33%	0.26%
Subaru	423	782	-45.9%	1,097	1,495	-26.6%	0.17%	0.23%
Toyota	121,105	147,077	-17.7%	240,212	271,571	-11.5%	49.39%	49.89%
Volvo	7,974	4,842	64.7%	11,953	7,654	56.2%	3.25%	2.48%
Total (Estimates)	245,204	272,935	-10.2%	481,659	483,057	-0.3%	100.00%	100.00%