



NISSAN MOTOR CORPORATION: U.S. MARKET PERFORMANCE FOR FOURTH QUARTER FY2022

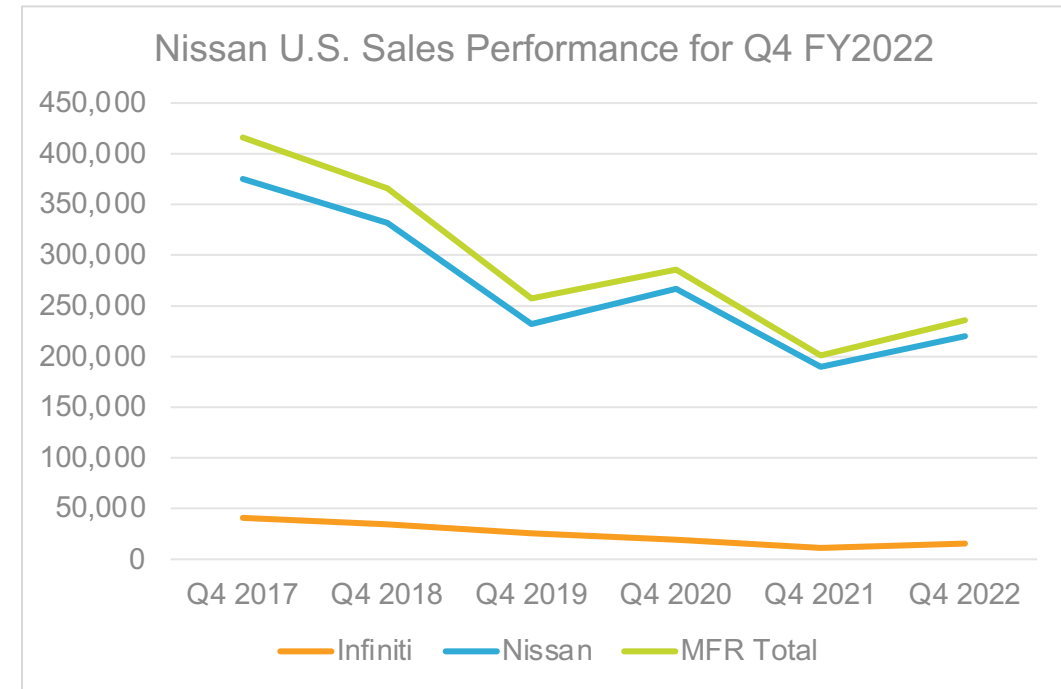


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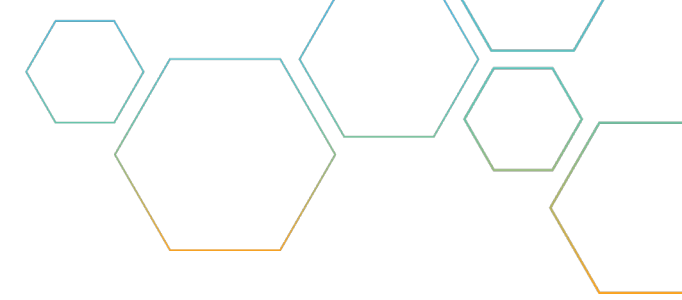
NISSAN MOTOR CORP. U.S. SALES PERFORMANCE FOR FOURTH QUARTER FY2022



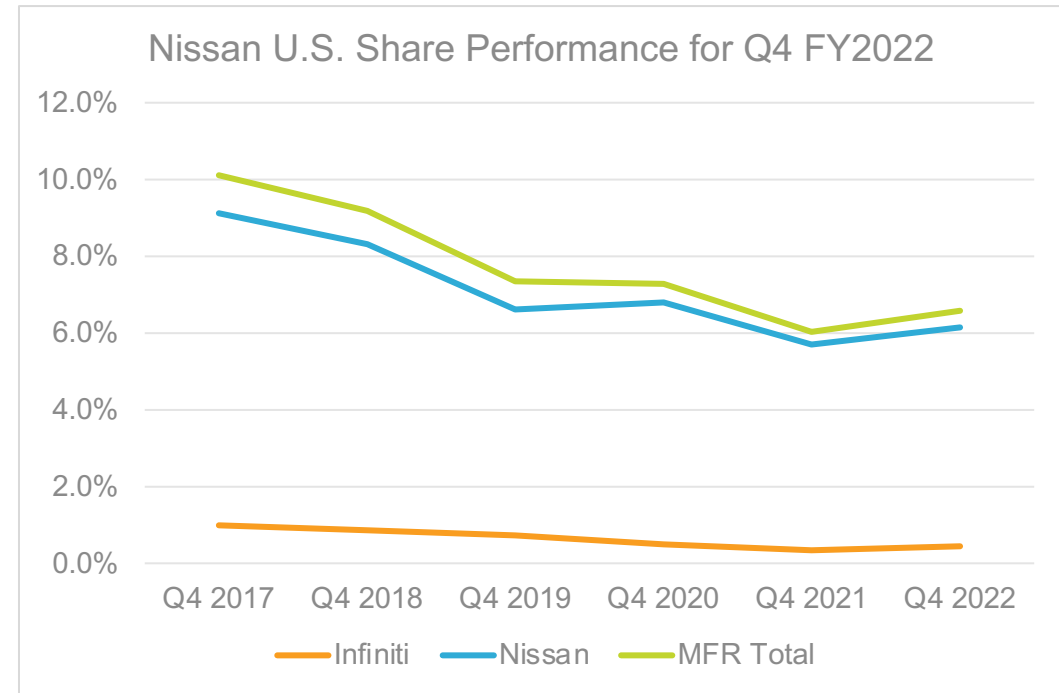
	Infiniti	Nissan	MFR Total
Q4 FY2017	40,887	375,116	416,003
Q4 FY2018	34,315	331,536	365,851
Q4 FY2019	25,558	232,048	257,606
Q4 FY2020	19,071	266,482	285,553
Q4 FY2021	11,246	189,835	201,081
Q4 FY2022	15,757	220,061	235,818
YOY Change	40.1%	15.9%	17.3%



NISSAN MOTOR CORP. U.S. SHARE PERFORMANCE FOR FOURTH QUARTER FY2022



	Infiniti	Nissan	MFR Total
Q4 FY2017	1.0%	9.1%	10.1%
Q4 FY2018	0.9%	8.3%	9.2%
Q4 FY2019	0.7%	6.6%	7.4%
Q4 FY2020	0.5%	6.8%	7.3%
Q4 FY2021	0.3%	5.7%	6.0%
Q4 FY2022	0.4%	6.1%	6.6%
Point Change	0.1%	0.5%	0.6%



HIGHLIGHTS OF NISSAN U.S. SALES AND PRICES BY MODEL FOR FOURTH QUARTER FY2022



	Q4 Sales	YOY Change
Rogue	76,499	69.1%
Altima	32,832	-14.3%
Frontier	16,926	-24.5%
Pathfinder	23,770	164.8%
Sentra	22,517	-17.0%
Leaf	2,354	-46.1%
Ariya	2,860	-

	Q4 ATP	YOY Change
Rogue	\$34,567	2.8%
Altima	\$31,680	5.1%
Frontier	\$41,549	5.0%
Pathfinder	\$47,260	4.9%
Sentra	\$24,764	1.9%
Leaf	\$32,905	-6.3%
Ariya	\$53,027	-



HIGHLIGHTS OF INFINITI U.S. SALES AND PRICES BY MODEL FOR FOURTH QUARTER FY2022

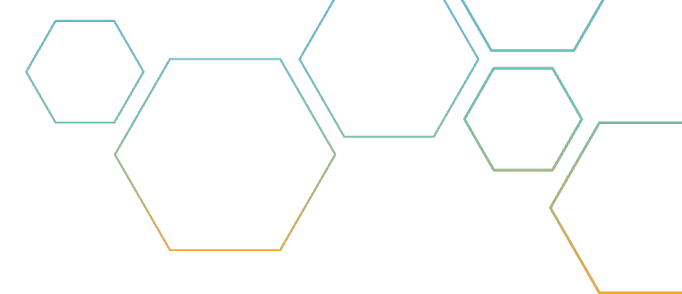


	Q4 Sales	YOY Change
QX60	7,139	181.5%
QX50	2,330	-32.5%

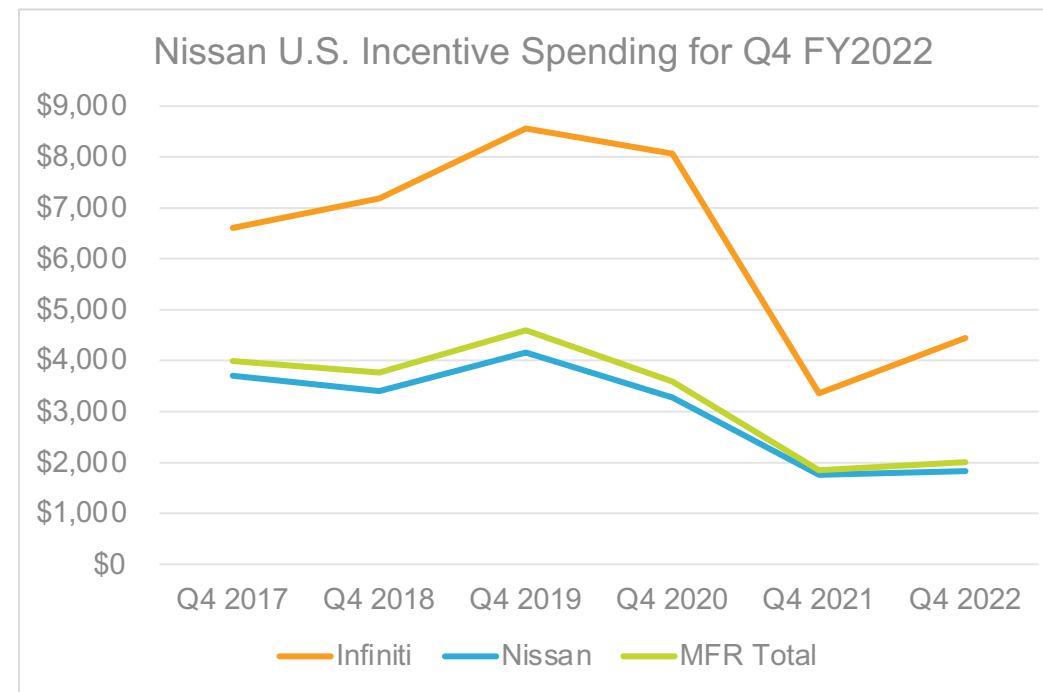
	Q4 ATP	YOY Change
QX60	\$60,668	-2.5%
QX50	\$48,093	4.2%



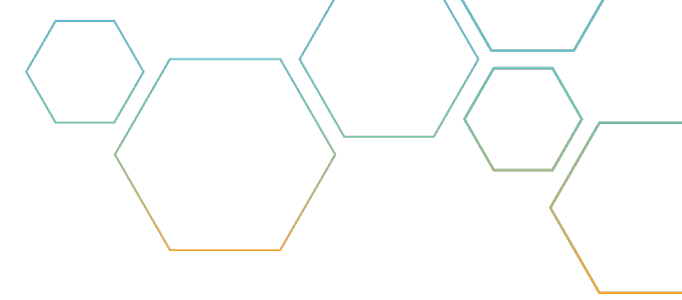
NISSAN MOTOR CORP. U.S. INCENTIVE SPENDING FOR FOURTH QUARTER FY2022



	Infiniti	Nissan	MFR Total
Q4 FY2017	\$6,610	\$3,707	\$3,992
Q4 FY2018	\$7,192	\$3,407	\$3,762
Q4 FY2019	\$8,561	\$4,160	\$4,597
Q4 FY2020	\$8,063	\$3,273	\$3,593
Q4 FY2021	\$3,359	\$1,758	\$1,848
Q4 FY2022	\$4,446	\$1,831	\$2,006
YOY Change	32.4%	4.2%	8.6%



NISSAN MOTOR CORP. OVERALL U.S. AVERAGE TRANSACTION PRICES FOR FOURTH QUARTER FY2022



	Infiniti	Nissan	MFR Total
Q4 FY2017	\$46,646	\$28,362	\$30,159
Q4 FY2018	\$48,771	\$28,370	\$30,284
Q4 FY2019	\$49,051	\$30,157	\$32,031
Q4 FY2020	\$49,278	\$29,521	\$30,841
Q4 FY2021	\$54,763	\$33,478	\$34,668
Q4 FY2022	\$60,754	\$36,735	\$38,340
YOY Change	10.9%	9.7%	10.6%

