



Scott LeTourneau

Executive Vice President and Chief Financial Officer, Cox Automotive

Scott LeTourneau is executive vice president and chief financial officer at Cox Automotive, a global automotive services and software company whose vision is to transform the way the world buys, sells, owns and uses cars. Cox Automotive is a subsidiary of the privately-owned Cox Enterprises, Inc. LeTourneau leads the teams responsible for financial operations, corporate finance and accounting, as well as the company's financial solutions business, NextGear Capital.

Over his 20-plus year career, he has been a strategic finance leader focused on the development and execution of inorganic growth strategies. He previously served as senior vice president of corporate development for Cox Enterprises where he led the execution of acquisitions, strategic investments, joint ventures and divestitures for Cox Enterprises, Cox Automotive and Cox Communications. Prior to joining Cox Enterprises, LeTourneau served as vice president of corporate development for Cox Communications.

Since joining Cox in 2012, he has executed more than 55 strategic transactions with an aggregate deal value of more than \$12 billion to help Cox Enterprises and its operating businesses unlock new growth opportunities and create long-term value. He has helped Cox Enterprises enter new diversified growth markets through strategic transactions with Mucci Farms, BrightFarms, Axios, OpenGov, Nexus Circular and Amplify. Additionally, LeTourneau helped Cox Communications enter adjacent growth markets through the acquisitions of Segra, Unite Private Networks and RapidScale, and generated attractive financial returns through strategic investments in InSite Wireless Group and EdgeConnex.

In addition to his corporate development roles, LeTourneau served on the boards of Unite Private Networks, InSite Wireless Group and EdgeConneX. He partnered closely with the executive leadership teams and equity partners as the companies successfully executed transformational growth strategies.

Prior to joining Cox, LeTourneau served as the vice president of corporate development for PGI, an equity analyst for Priderock Management and an investment banking analyst in the M&A group of First Union Securities (formerly Bowles Hollowell Conner & Co.).

He earned his MBA from the University of Virginia and holds a bachelor's degree from Washington and Lee University. He and his wife Dana live in Atlanta and have three children.