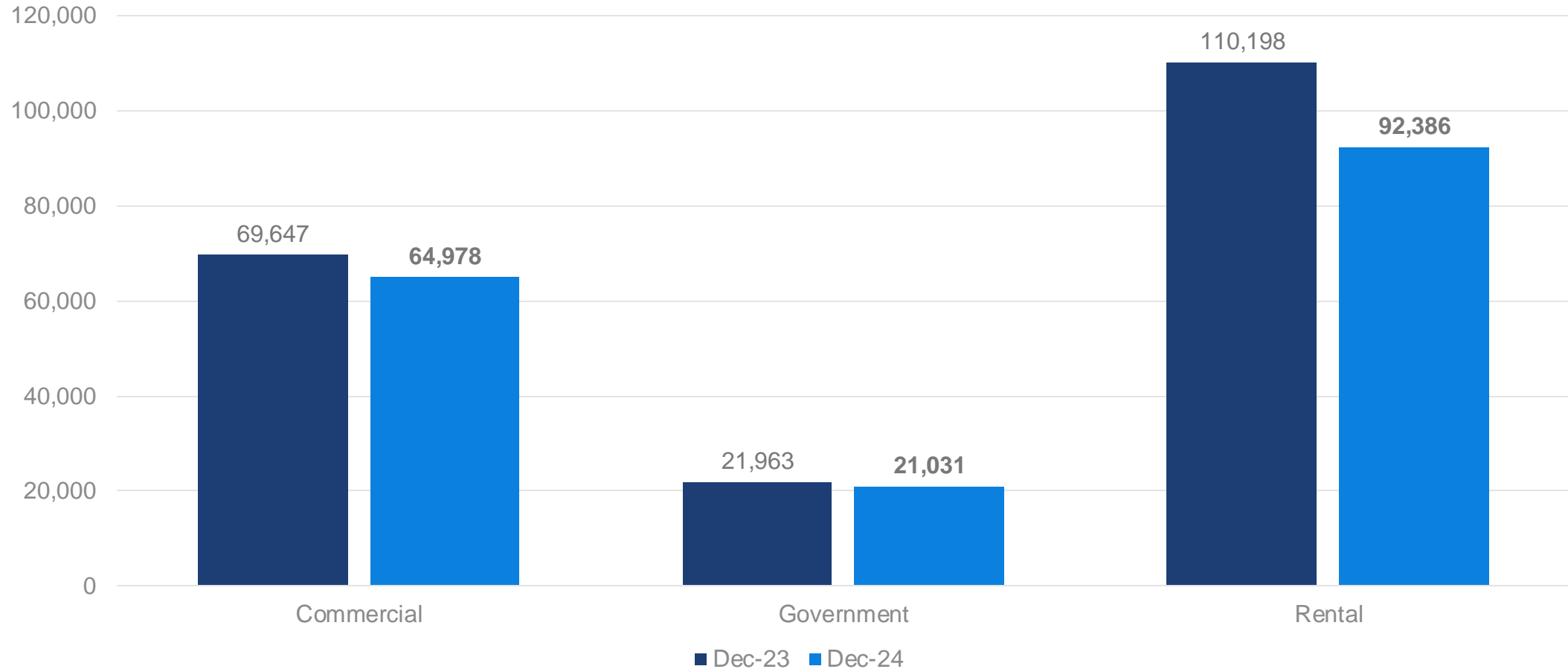


# December Fleet Sales Increase Year Over Year

Combined sales into large fleets are down 11.6% compared to December 2023.



# Fleet Sales Mixed in December

By the numbers

- Combined Sales into Large Fleets: **178,395**
- Combined Sales into Large Fleets **Decrease Year over Year: -11.6%**
- Total Fleet Sales: **209,900**
- Total Fleet Sales **Increase Year over Year: +1.6%**
- New Retail **Sales Estimate: 1.489 million**
- **Fleet Share** of New Retail Sales: **14.1%**