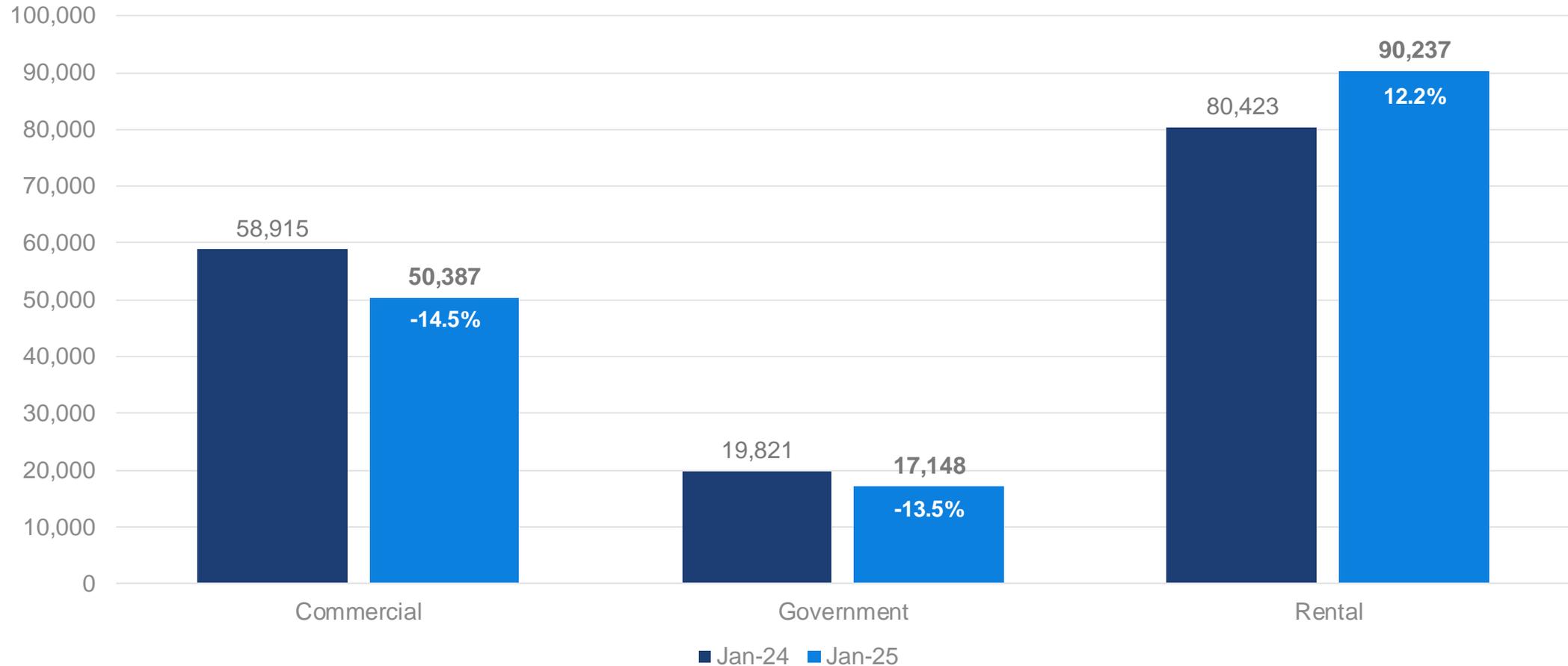


# January Fleet Sales Decrease Year Over Year

Combined sales into large fleets are down 0.9% compared to January 2024.



# Fleet Sales Mixed in January

By the numbers

- Combined Sales into Large Fleets: **157,772**
- Combined Sales into Large Fleets **Decrease Year over Year: -0.9%**
- Total Fleet Sales: **182,663**
- Total Fleet Sales **Increase Year over Year: -8.8%**
- New Retail **Sales Estimate: 1.11 million**
- Fleet Share of New Retail Sales: **16.4%**