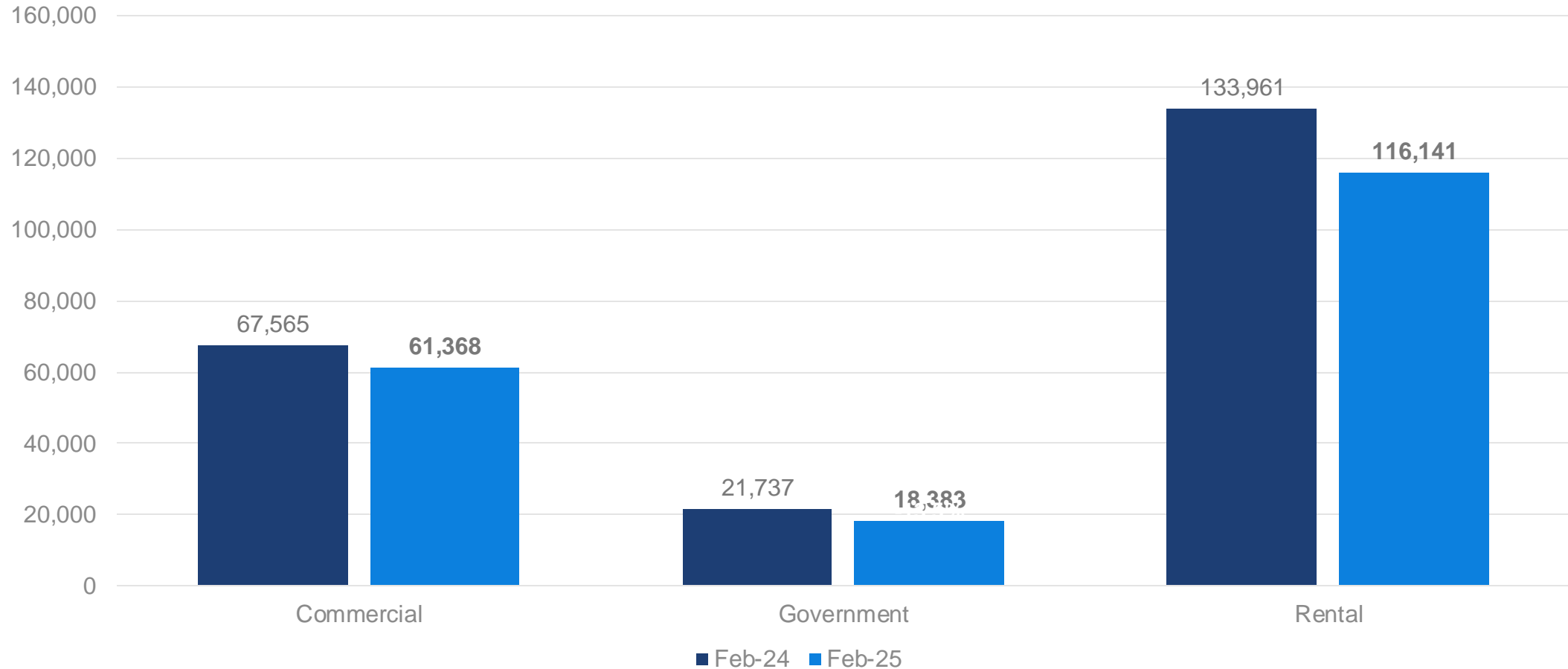


# February Fleet Sales Decrease Year Over Year

Combined sales into large fleets are down 12.3% compared to February 2024.



# Fleet Sales Down in February

By the numbers

- Combined Sales into Large Fleets: **195,892**
- Combined Sales into Large Fleets **Decrease Year over Year: -12.3%**
- Total Fleet Sales: **224,237**
- Total Fleet Sales **Increase Year over Year: -17.2%**
- New Retail **Sales Estimate: 1.22 million**
- **Fleet Share** of New Retail Sales: **18.4%**